



What's the Difference?

Understanding and selecting sensory difference test methods

Lindsay Guerdrum, New Belgium Brewing Co.

Meghan Peltz, Oregon State University

The Science of Beer

Workshop Outline

Goal: Participants will learn how to report results of a difference test, which one to choose for your situation, and how to utilize the panel while minimizing biases.

- Introduction to Sensory to aid Quality Assurance
- Types of Sensory Difference Tests
- Understanding the Discrimination Report

**Scenarios:
Break out session
30mins**

**Practical Scenarios
Reporting Practice**

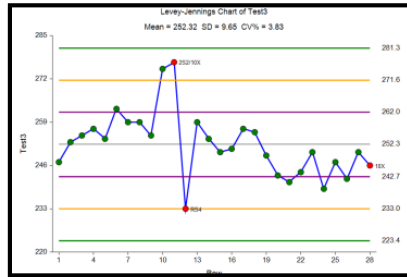
- Conclusions

The Science of Beer

Thoughtfully charting and analyzing brewing results can ensure that a process and product are within control.

Time
 ABV
 Color
 Vol. CO₂
 VDKs
 pH

BUs
 Temperature
 Calories
 Gravity
 AE

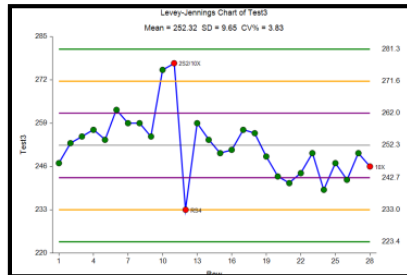


Sensory
 Difference from Control
 Competitive Analysis
 Triangle
 Release
 True to Type



The Science of Beer

Maintenance and Methodology



- Panelist Training
- Validating your panel
- Maintaining a sensory panel

Webinar Resources
asbcnet.org

The Science of Beer

How Sensory is Used

- **Discrimination tests** – “Is it different?”
 - Quality assurance monitoring
 - Qualify process changes
 - Ingredient substitution testing
- **Descriptive tests** – “How is it different?”
 - Produces a *relative* product fingerprint
 - Uncover reason for difference for R&D or QA
- **Affective tests** – “Does the difference matter?”
 - Evaluate consumer response to a recipe or process change
 - Can be used for marketing purposes



The Science of Beer

Overview of Discrimination Tests

- **When to perform discrimination tests**
 - First step in your experimental design should be to answer the question: “Is there a statistically significant difference?”
 - » If there is no difference, descriptive and hedonic tests are irrelevant.
 - Specified v. unspecified difference tests
- **Assumptions**
 - All assessors have the same probability of discriminating
 - Observations are independent
- **Best Practices**
 - **Minimize bias**
 - » Randomized sample block
 - » Consider visual bias



The Science of Beer

Overview of Discrimination Tests

- **More Best Practices**

- **Communication**

- » Clear instructions without being too through
- » “Right and wrong” vs. “correct and incorrect”

- **Validation**

- » Panelists must understand the question and have the skills to give an accurate answer.

- **Choice of test**

- » Number of panelists available
- » Question to be answered
- » Type of stimulus

- **Keep subjectivity out of the sensory lab**



The Science of Beer

Duo-Trio Test

- **ASBC Sensory Analysis – 8**

- Presented a Reference and two coded samples.
 - A = Reference & 831
 - B = 355
- Option to have constant or balanced reference.
- 20+ assessors is recommended.
- Indicate the “sample that is different from the reference”, even if it is only a guess.
- Guessing probability = **1/2**



“Identify the Reference.”



The Science of Beer

Triangle Test

- **ASBC Sensory Analysis – 7**
- Three coded products, two are identical.
 - A = 230, 831
 - B = 648, 493
- Each samples takes a turn being the different sample.
 - AAB vs. ABB
- Typically, 18-36 assessors
- Indicate the “sample that is different”, even if it is only a guess.
- Guessing probability = **1/3**



“Which is different?”



The Science of Beer

Alternative Force Choice (AFC) Test

- **ASBC Sensory Analysis – 6**
- 2-AFC or 3-AFC testing
- Two or three coded products, one is stronger.
 - A = 974
 - B = 223, stronger
- >15 assessors is recommended.
- Ask assessor to identify sample that has the most of a specified attribute. (ie. “saltiest”, “sweetest”)
- The guessing probability = **1/2** or **1/3**



“Which is more ___?”



The Science of Beer

Tetrad Test

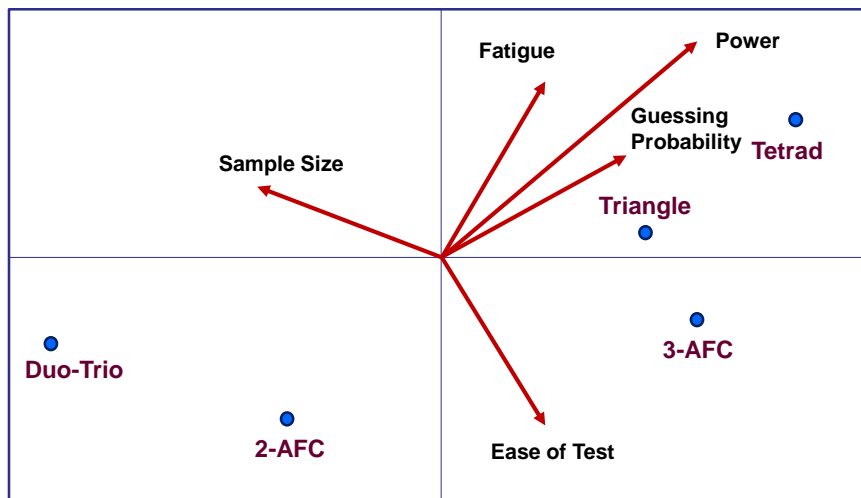
- **ASBC Sensory Analysis – NEW!**
- Four coded products, identically paired.
 - A = 940, 521
 - B = 782, 269
- Incorporates natural product variation into grouping exercise.
- 15-33 assessors is recommended.
- Ask assessor to “group samples into two groups of two based on similarity”, even if it is only a guess.
- Guessing probability = **1/3**



“Group into two groups of two.”

The Science of Beer

Choosing Between Discrimination Tests

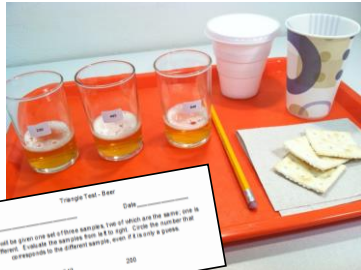


**Not measured statistically, for comparison purposes only*

The Science of Beer

Understanding Reported Values

- Hypothesis testing
- Type I and II error
- Power / confidence intervals
- Calculating P-values



Results/Conclusions:

Is there a statistically significant difference between the treatments? Yes No

Report the sensory results of this test to the formulation development team by listing one or two key findings:

1. _____

2. _____

Scenario Reports

Reference/Impact:

When you repeated this same test with a heavily dry-hopped imperial IPA, no significant differences were observed throughout the shelf life of the beer. What are some possible explanations for why you observed a difference with the imperial but not the imperial IPA?

Next steps:

What additional testing would you propose to better meet the test objective? Does this data provide enough information to make a decision?

Webinar: Intro to Sensory Statistics
asbcnet.org

The Science of Beer

Hypothesis Testing

- **Null Hypothesis (H_0)**
 - Typically, the simplest answer
 - $H_0 = M_A - M_B = 0$
 - No difference between beer **A** and **B**
- **Research/Alternative Hypothesis (H_a)**
 - A rejection of the null hypothesis

A

≠

=

B

- Be careful these two results are not equivalent!

The Science of Beer



Type I and II Error

	H ₀ True	H ₀ False
Reject H ₀	Type I Error, α ☹️	Correct Rejection 😊
Fail to Reject H ₀	Correct Decision 😊	Type II Error, β ☹️

- **Type I error** – saying the samples are different when they are not. **Beer A and B truthfully were not different but said different.**
- **Type II error** – saying the samples are similar when they are not. **Beer A and B truthfully were different but said not different.**

The Science of Beer

Type I and II Error

	H ₀ True	H ₀ False
Reject H ₀	Type I error (false positive)  You're pregnant	Correct Rejection 😊
Fail to Reject H ₀	Correct Decision 😊	Type II error (false negative)  You're not pregnant

Source: flowingdata.com

- **Type I error** – saying the samples are different when they are not. = **Precision**
- **Type II error** – saying the samples are similar when they are not. = **Accuracy**

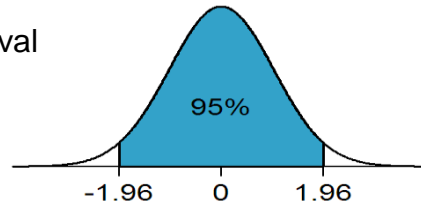
The Science of Beer

Power / Confidence Intervals



P-value is the probability of the Null Hypothesis occurring by chance

- 95% Confidence interval
- 5% Probability
- Alpha = 0.05



The Science of Beer

Statistical Tables

Number of Replies	Minimum Number of Correct Replies for a Significance Level of $\alpha \leq$		
	0.05	0.01	0.001
18	10	12	13
19	11	12	14
20	11	13	14
21	12	13	15
22	12	14	15
23	12	14	16
24	13	15	16
25	13	15	17
26	14	15	17
27	14	16	18
28	15	16	18
29	15	17	19
30	15	17	19
31	16	18	20
32	16	18	20
33	17	18	21
34	17	19	21
35	17	19	22
36	18	20	22
48	22	25	27
54	25	27	30
60	27	30	33
66	29	32	35
72	32	34	38
78	34	37	40

Guessing Probability = 1/3

- Count correct responses compared to total.
- Sensory scientist determines α , β , P_d based on objective and business situation.
 - α , concluding a difference exists when there is none (typically, 5%)
 - β , risk of not finding an existing difference (typically, 5%)
 - P_d , percentage of population that can detect a difference (typically 25% or 35%)
- Can be calculated using a t-statistic, provides p-value.
- A chart can be used to determine significance, does not provide p-value.

The Science of Beer

Statistical Tables

Number of Replies	Minimum Number of Correct Replies for a Significance Level of $\alpha \leq$		
	0.05	0.01	0.001
18	10	12	13
19	11	12	14
20	11	13	14
21	12	13	15
22	12	14	15
23	12	14	16
24	13	15	16
25	13	15	17
26	14	15	17
27	14	16	18
28	15	16	18
29	15	17	19
30	15	17	19
31	16	18	20
32	16	18	20
33	17	18	21
34	17	19	21
35	17	19	22
36	18	20	22
48	22	25	27
54	25	27	30
60	27	30	33
65	29	32	35
72	32	34	38
78	34	37	40

- **More than** 13/24 assessors correctly identify the "different" sample.
 - Products A and B are perceptibly **different** at a 95% confidence level.
- **Less than** 13/24 assessors correctly identify the "different" sample.
 - Products A and B are **not** perceptibly **different** at a 95% confidence level.
 - This does not mean they are the same!!!
- Need 48-78 assessors for similarity.
- **Less than** 21/48 assessors correctly identify the "different" sample.
 - Products A and B are perceptibly **similar** at a 95% confidence level.

The Science of Beer

Calculating P-values

Table G.4.c Probability of X or More Correct Judgments in n Trials (one-tailed, $p = 1/3$)^a

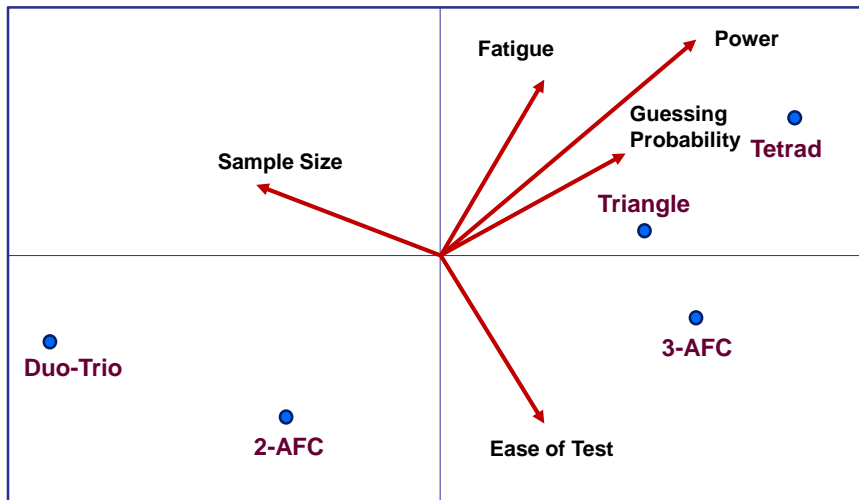
X \ n	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	
5	888	539	210	045	004																									
6	912	649	320	150	018	001																								
7	941	737	429	173	045	007																								
8	961	805	532	206	086	020	003																							
9	974	857	623	260	145	047	008	001																						
10	983	896	701	441	213	077	020	003																						
11	988	925	786	527	289	122	039	009	001																					
12	992	946	819	607	368	178	066	019	004	001																				
13	995	961	841	678	448	241	104	035	009	002																				
14	997	973	856	739	524	316	140	068	017	004	001																			
15	998	981	871	781	596	382	203	088	024	008	002																			
16	998	988	871	824	661	453	263	126	060	016	004	001																		
17	999	990	896	870	719	527	326	172	076	021	008	002																		
18	999	993	907	898	789	588	391	223	108	043	014	004	001																	
19	999	996	921	912	848	657	278	148	086	024	007	002																		
20	999	997	940	948	793	621	339	191	092	038	013	004	001																	
21	999	997	954	970	715	581	366	240	126	068	021	004	001																	
22	999	991	966	904	794	638	460	293	183	079	033	007	003	001																
23	999	995	979	916	807	676	498	337	248	117	059	030	005	001																
24	999	995	980	841	842	737	578	406	254	140	068	028	010	003	001															
25	999	996	985	864	869	736	620	463	284	156	089	040	016	006	000															
26	997	989	964	910	815	679	518	387	320	121	068	026	009	003	001															
27	998	992	972	928	847	725	572	411	286	164	079	036	014	006	002															
28	999	994	979	943	874	786	623	484	314	191	104	060	022	008	003	001														
29	999	984	966	937	861	769	601	517	364	232	123	066	031	013	006	001														
30	999	997	988	936	851	769	601	517	364	232	123	066	031	013	006	001														
31	998	981	972	932	881	754	617	466	322	203	115	059	027	011	004	001														
32	998	983	976	946	866	769	602	516	370	243	144	078	038	016	006	002	001													
33	999	995	983	957	895	821	709	540	419	285	177	100	051	023	010	004	001													
34	999	996	987	960	923	848	744	612	468	330	213	126	067	033	014	006	002													
35	999	997	990	973	937	873	779	666	516	376	252	155	087	044	020	009	003	001												
36	998	990	985	978	946	896	816	697	567	427	303	181	100	064	028	012	005	002	001											
37	998	994	983	969	913	838	735	607	469	336	223	126	075	038	018	007	003	001												
38	999	996	987	968	938	863	760	600	515	381	261	164	089	051	026	011	004	002	001											
39	999	997	990	973	941	885	800	689	540	425	301	198	118	066	033	016	007	003	001											
40	999	997	991	985	951	903	829	726	601	470	342	231	144	083	044	021	010	004	001											
41	999	997	991	985	951	903	829	726	601	470	342	231	144	083	044	021	010	004	001											
42	999	996	984	963	931	875	791	683	568	428	307	206	127	072	038	019	008	003	001											
43	999	996	984	964	930	874	790	680	570	430	310	210	130	080	040	020	010	005	002	001										
44	999	997	992	980	965	912	845	753	639	514	389	275	182	111	083	033	016	007	003	001										
45	999	998	994	984	963	926	862	783	677	566	430	313	213	136	079	043	022	010	004	002	001									
46	998	995	987	970	938	887	811	713	598	472	352	248	161	098	065	029	014	006	003	001										
47	999	996	990	976	949	904	826	740	625	514	382	282	189	119	070	038	019	009	004	002	001									
48	999	997	992	980	968	919	859	776	672	554	432	318	220	142	086	048	025	012	006	002	001									
49	999	998	994	984	966	922	879	803	708	582	472	356	253	166	081	033	017	008	003	001										
50	999	998	995	987	972	943	896	829	738	631	513	395	287	196	126	076	042	022	011	006	002	001								

X=12
N=24
p=0.068

What if 12/24 identifications of the odd sample occur?
On the null hypothesis the probability of this happening on chance is 6.8%...is this significant?

The Science of Beer

Choosing Between Discrimination Tests



**Not measured statistically, for comparison purposes only*

The Science of Beer

Discrimination Testing Examples

Packaging Change



Supplier/Raw
Material Change

Processing conditions
change

Ingredient
Substitution

Ensure difference
before further
sensory tests

Shelf Life



To select, train and
monitor panelists

**Scenarios:
Break out session
30mins**

The Science of Beer

Duo-Trio Scenario

- **Objective:** To qualify an alternative chocolate malt supplier
- **Results:**
 - **Set 1: 5/7** → **Not different** (need **7/7** for significant result!)
 - **Set 2: 6/7** → **Not different**
 - **Combined: 11/14** → **Statistically different**
- **Discussion:**
 - **Testing Choice**
 - Need **20+** assessors for the duo-trio test
 - **Pooling Multiple Evaluations**

“Avoid replicate evaluations by the same assessor whenever possible. However, if replications are needed to produce a sufficient number of total evaluations, every effort should be made to have each assessor perform the same number of replicate evaluations.” - ASTM



The Science of Beer

Triangle Test Scenario

- **Objective:** Investigate effects of reduced boiling times
- **Results:**
 - **11/24** → **Not different**
(need **13/24** for significance)
- **Discussion:**
 - **Testing Choice**
 - **Balanced Testing**
 - **7/12** identified the reduced boil time; **4/12** identified the 90 min boil when presented as the odd sample.
 - “Skewed” results are an indication of strength difference.
 - **Practical Significance**
 - Assessor’s comments
 - **80 min boil** - “DMS” “Sulfur” “Canned corn” “Stronger” “More pronounced”
 - **90 min boil** - “More bitter” “Lingering”



The Science of Beer

Tetrad Test Scenario

- **Objective:** Observe the impact the crown caps (or don't) have on the rate of oxidation in your flagship amber ale.
 - **Results:**
 - 19/32 Sorted the samples correctly → **Significantly different**
 - **Discussion: Difference with the amber but not the IPA**
 - **Panelist fatigue**
 - Addition of the 4th stimulus should be considered when choosing a test especially when the samples are fatiguing.
- “While it exhibits a greater power, the tetrad can potentially suffer from a decrease in performance linked to the addition of a fourth stimulus, compared to the three stimuli comprised in the triangle test.” – Rie Ishii*
- **Rejecting the null hypothesis**
 - Failure to reject H_0 should not be considered sufficient evidence to accept it by saying there is “no difference”



The Science of Beer

2-AFC Test Scenario

- **Objective:** Understand if adding double the amount of dry hops in the IPA has a significant positive (additive) impact on overall hop aroma.
- **Results:**
 - 10/20 Sorted the samples correctly → **Not Significantly different**
- **Discussion: No difference using the 2-AFC but difference using the triangle method**
 - **Specified v. non-specified**
 - The attribute to which the panel was being pointed may not be the source of the difference.
 - **Clear instructions**
 - Be as specific as possible with the attribute direction. For example, “Hoppy” could mean bitterness and/or aroma.
 - **Panel validation**
 - The panel may not understand the attribute to which they are being pointed.



The Science of Beer

Conclusions

Goal: Participants will learn how to report results of a difference test, which one to choose for your situation, and how to utilize the panel while minimizing biases.

- **Discrimination testing...**
 - Will tell you whether or not two samples are perceptibly different
 - Will *not* tell you the driver of the difference (unless specified)
 - Should be used *before* descriptive or hedonic tests are performed.
- **Considerations when choosing a test**
 - Power and risk of rejecting the null hypothesis
 - Panel size and replications
 - Type of product being tested and fatigue

The Science of Beer

Conclusions

- **Best Practices**
 - Sample order
 - Minimizing panelist bias
 - Clear instructions
 - Communication of results
- **Results**
 - Non-significant results can still be meaningful
 - Communication



Sensory
Results
Quality Assurance
Relevance
Next Steps
Product Release



The Science of Beer



Thank you!

The Science of Beer